

**Henry Ford College
Fiscal Year 2026-2027**

Board of Trustees General Fund Report With Proposed Budget (SUMMARY)

	FY2025-2026 Adopted Budget	Change From Adopted to FY25-26	FY2025-2026 Adjusted Budget	Change From Adjusted Budget to FY25-26	FY 2026-2027 Proposed Budget
Revenues					
Tuition and Fees	\$ 54,167,000	\$ 4,100,000	\$ 56,667,000	\$ 1,600,000	\$ 58,267,000
Local Property Taxes	\$ 16,081,000	\$ 805,000	\$ 16,781,000	\$ 105,000	\$ 16,886,000
State Appropriation	\$ 30,853,000	\$ 316,000	\$ 31,253,000	\$ (84,000)	\$ 31,169,000
Other Revenue	\$ 3,772,000	\$ (574,000)	\$ 3,772,000	\$ (574,000)	\$ 3,198,000
Total Revenue	\$ 104,873,000	\$ 4,647,000	\$ 108,473,000	\$ 1,047,000	\$ 109,520,000
Expenditures					
Instruction	\$ 38,497,430	\$ 1,441,529	\$ 38,797,430	\$ 1,141,529	\$ 39,938,959
Administration	\$ 18,814,481	\$ 1,568,731	\$ 17,594,481	\$ 2,788,731	\$ 20,383,212
Physical Plant	\$ 2,919,650	\$ 37,997	\$ 2,519,650	\$ 437,997	\$ 2,957,647
Employee Benefits	\$ 25,821,113	\$ 1,170,424	\$ 25,821,113	\$ 1,170,424	\$ 26,991,538
Total Personnel Costs	\$ 86,052,674	\$ 4,218,681	\$ 84,732,675	\$ 5,538,680	\$ 90,271,355
Purchased Services	\$ 6,963,900	\$ 461,723	\$ 7,810,000	\$ (384,377)	\$ 7,425,623
Materials and Supplies	\$ 2,159,588	\$ 89,598	\$ 2,168,588	\$ 80,598	\$ 2,249,186
Rent, Utilities, and Insurance	\$ 1,944,483	\$ 71,939	\$ 1,944,483	\$ 71,939	\$ 2,016,422
Operating Expenses	\$ 1,788,490	\$ (62,230)	\$ 1,733,489	\$ (7,230)	\$ 1,726,259
Mandatory Transfers	\$ 4,603,921	\$ (2,711)	\$ 6,246,821	\$ (1,645,611)	\$ 4,601,210
Capital Expenses	\$ 869,944	\$ -	\$ 1,446,944	\$ (577,000)	\$ 869,944
Total Expenditures	\$ 104,383,000	\$ 4,777,000	\$ 106,083,000	\$ 3,077,000	\$ 109,160,000
Total Revenues	\$ 104,873,000	\$ 4,647,000	\$ 108,473,000	\$ 1,047,000	\$ 109,520,000
Excess Revenues/(Expenditures)	\$ 490,000	\$ (130,000)	\$ 2,390,000	\$ (2,030,000)	\$ 360,000

**HENRY FORD COLLEGE
OFFICE OF THE PRESIDENT**

BID AWARD

SUBJECT: Purchase of Access Control System and Licenses – East Campus

The Office of Campus Safety requests a contract to purchase a Verkada Access Control system for the East Campus. This project replaces end-of-life hardware with a modern, cloud-based solution that integrates directly with our existing Verkada camera infrastructure*, allowing for real-time video verification of all entry events. Beyond simply replacing failing equipment, this initiative expands coverage to all exterior entrances and exits, as well as high-value interior areas, providing Campus Safety with the critical ability to instantly lock down all buildings remotely during an emergency. The system offers a 24/7 monitored interface for Campus Safety and a user-friendly experience for staff and students via Bluetooth mobile credentials or physical cards. This investment is secured by a 10-year hardware warranty and software license, ensuring long-term fiscal predictability and enhanced campus accountability for the next decade.

The long-term plan includes the upgrade of the access control system at main campus as well, which is scheduled to take place in spring/summer of 2027 assuming the successful installation at East Campus.

Grit Technologies, in consultation with Verkada, prepared the following proposal to supply a total of 46 door readers, four door controllers, an intercom system for M-TEC, 10-year licenses for the Verkada hardware and software, and all cabling and associated mounting hardware:

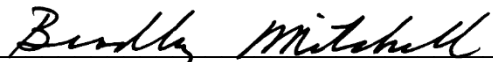
Description	Amount
Verkada Hardware	\$38,662.07
Verkada Licensing – 10-Year	\$69,280.59
Labor	\$25,000.00
Total	\$132,942.66

The above costs reflect discounts from a contract that Grit Technologies and Verkada holds with OMNIA Partners (a nonprofit, national, governmental purchasing cooperative used by the College). Both the State of Michigan (Act 451 of 1976, Sec.1274.3) and the Board (Administrative Guideline 6320, Paragraph H) encourage the use of cooperative and/or group purchasing agreements.

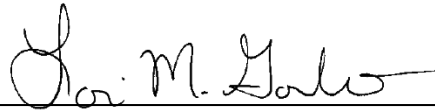
*The Board of Trustees approved the purchase of the Verkada camera infrastructure on January 16, 2024.

RECOMMENDATION:

The College administration recommends a contract award to Grit Technologies for \$132,942.66 for the purchase of a Verkada Access Control system for the East Campus, as requested by Campus Safety in accordance with Grit Technologies Quote #GRTQ7097 dated April 6, 2026.



Bradley Mitchell
Interim Vice President & CFO



Lori M. Gonko, Ed.D.
Interim President

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BID AWARD

SUBJECT: zSpace Training System - BEPD

The Dean of the School of Business, Entrepreneurship, and Professional Development (BEPD) requests a contract for the purchase of a zSpace Virtual Reality (VR) and Augmented Reality (AR) Training System. The purchase of zSpace will strengthen instruction by adding an interactive, hands-on learning tool to the classroom. zSpace is a 3D, augmented and virtual reality learning platform that combines specialized hardware—such as a stylus and glasses—with interactive software to create immersive, lifelike simulations that students can manipulate in real time.

At HFC, zSpace will support areas such as electrical engineering technology, advanced manufacturing, and other STEM fields. It gives students the ability to explore simulations and complete virtual lab activities that would otherwise be difficult, expensive, or unsafe to replicate in a traditional setting.

Students will benefit from a more engaging learning experience and a clearer understanding of course material. The technology supports different learning styles, encourages critical thinking, and helps connect classroom instruction to real-world application. Incorporating zSpace will also better prepare students to use the types of tools and technology they are likely to encounter in the workplace.

This purchase includes the following items:

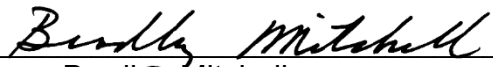
- (60) Hardware/Software packages that includes laptops, stylus pens, stylus sensory modules, and the necessary software (\$248,346.00)
- (360) Software licenses for 18 different programs for Automotive & Electrical Technology, Construction, Energy, HVAC, Mechatronics, and Health Science (\$309,078.20)
- (3) Charging carts for the 60 laptops (\$11,697.00)
- (60) Three-year extended warranty for the 60 laptops (\$13,740.00)
- Remote, on-site training, and services to integrate lessons and activities into local instructional and curricular resources (\$28,470.00)

The Dean of BEPD worked directly with zSpace to design the proposed systems. zSpace based its pricing on a contract with TIPS Purchasing Cooperative, a group purchasing organization used by the College. Both the State of Michigan (Act 451 of 1976, Sec.1274.3) and the Board (Administrative Guideline 6320, Paragraph H) encourage the use of cooperative and/or group purchasing agreements. Furthermore, zSpace is the sole source developer and reseller of all products and services.

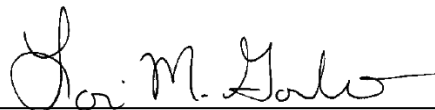
The Congressionally Funded Community Projects grant (Stabenow Grant) provides 100% of the funds for this purchase.

RECOMMENDATION:

The College administration recommends a contract award totaling \$611,331.20 to zSpace for a VR/AR Training System, as requested by the Dean of BEPD in accordance with zSpace quote dated March 5, 2026.



Bradley Mitchell
Interim Vice President & CFO



Lori M. Gonko, Ed.D.
Interim President

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CONTRACT AWARD

SUBJECT: Steelcase Furniture – BEPD

The Dean of the School of Business, Entrepreneurship, and Professional Development (BEPD) requests a contract for the purchase of furnishings and materials for the new battery lab in rooms E-160 and E-163. The new Battery Testing Technology Lab is currently empty, which limits our ability to use the space for instruction and training. Purchasing furniture is necessary to make the lab functional and ready for use. Appropriate workstations, seating, and storage will support hands-on learning, help organize equipment and materials, and maintain a safe working environment. This is a necessary step to fully utilize the lab and provide students with a space that supports the program's instructional goals.

The cost for all furniture, shipping, and installation totals \$155,840.04.

Steelcase Furniture products are used throughout the campus due to their quality, reliability, warranty, and long-term value. Steelcase offers the College exclusive educational discounts through a national contract with the Educational & Institutional (E&I) Cooperative Services and TIPS Purchasing Cooperative (Interlocal Purchasing System). Steelcase designated NBS Commercial Interiors as its exclusive dealer in eastern Michigan to service the College's account. The College requests Board approval for a sole source award.

The Congressionally Funded Community Projects grant (Stabenow Grant) provides 100% of the funds for this purchase.

RECOMMENDATION:

The College administration recommends a contract award to NBS Commercial Interiors for \$155,840.04 for the purchase and installation of Steelcase furniture requested by the Dean of the School of Business, Entrepreneurship, and Professional Development (BEPD), in accordance with Quote #399481 dated March 6, 2026.