

**HENRY FORD COLLEGE
OFFICE OF THE PRESIDENT**

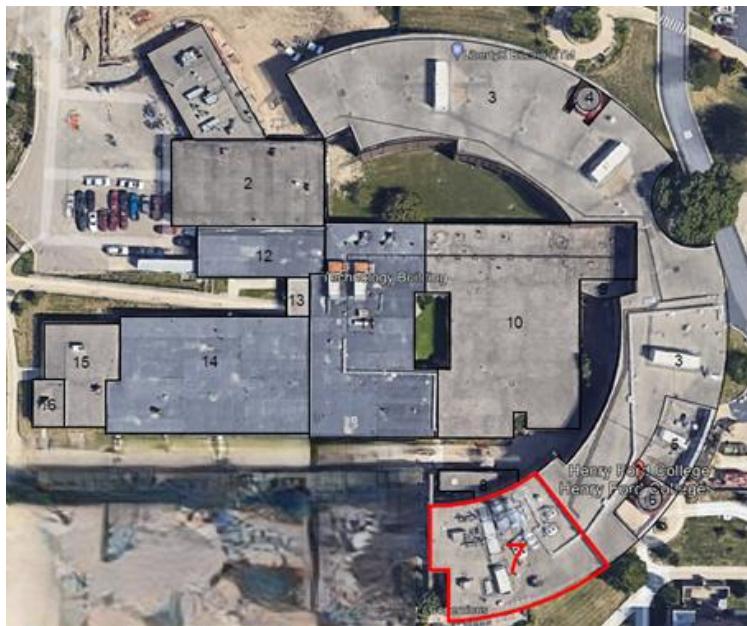
BID AWARD

SUBJECT: Roof Repairs: Technology Building (Bldg. E), Main Campus
Sealed Bid #24452

The Director of Facility Services requests a contract for the labor, equipment, materials, tools, parts, and services necessary to repair a section of the roof (Section 7 shown in the photo below) on the Technology Building. The current roof was installed in the year 2000 and leaks in many places, which could cause damage to the building structure or equipment. The project includes the repair and restoration of 12,400 square feet of flat roof. This section of the roof has multiple penetrations, which has led to excessive damage. Once completed, HFC will have a 20-year warranty on the updated roof section. These repairs will be scheduled to take place in Spring 2026.

The College invited bid submissions under Sealed Bid #22452 from qualified, Tremco-certified roofing contractors using materials with pricing based on a national, group purchasing contract from OMNIA Partners – Public Sector. The bid responses appear below. After reviewing the results and interviewing the low bidder, the project design team recommends an award to the low, qualified bidder.

Bidder	Base Bid
Schreiber Roofing Corp	\$484,408.99
Lutz Roofing	662,600.75
Schena Roofing	885,977.26



RECOMMENDATION:

The College administration recommends a contract award to Schreiber Roofing Corp for \$484,408.99 for roof repairs and restoration on Technology (Building E), as requested by Facility Services in accordance with the specifications of Sealed Bid #24452.

Lori M. Gonko, Ed.D.
Interim President

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BID AWARD

SUBJECT: Roof Repairs: Child Development Center (Bldg. I), Main Campus
Sealed Bid #24504

The Director of Facility Services requests a contract for the labor, equipment, materials, tools, parts, and services necessary to repair the entire flat roof sections (Sections 1 and 2 shown in the photo below) on the Child Development Center (Building I). The current roof is over 20 years old and leaks in many places, which could cause damage to the building structure or equipment. The project includes the repair and restoration of 3,165 square feet of flat roof. Once completed, HFC will have a 20-year warranty on the roof. These repairs will be scheduled to take place in Spring 2026.

The College invited bid submissions under Sealed Bid #24504 from qualified, Tremco-certified roofing contractors using materials with pricing based on a national, group purchasing contract from OMNIA Partners – Public Sector. The bid responses appear below. After reviewing the results and interviewing the low bidder, the project design team recommends an award to the lowest, qualified bidder.

Bidder	Base Bid
Lutz Roofing	\$162,982.79
Schreiber Roofing Corp	174,921.11
Schena Roofing	258,843.11



RECOMMENDATION:

The College administration recommends a contract award to Lutz Roofing for \$162,982.79 for roof repairs and restoration on the Child Development Center (Building I), as requested by Facility Services in accordance with the specifications of Sealed Bid #24504.

Lori M. Gonko, Ed.D.
Interim President

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BID AWARD

SUBJECT: New Learning Management System - Revisited (LMS)

The College administration requests a contract with D2L for their Brightspace learning management system (LMS) and for associated implementation services, hosting services, support services and training. D2L Brightspace will replace the Open LMS Moodle LMS that is currently in place at HFC. Open LMS informed the college that future upgrades of Moodle would cause issues with our LTI Tools and Plug-Ins. (These are other applications that are used by instructors that interface directly with Moodle.) In many cases, these other applications would no longer be functional after future, mandatory Moodle upgrades. Therefore, the decision was made to find a suitable replacement for Moodle when the current agreement ends on June 30, 2027.

In August 2025, the Instructional Technology Committee (ITC) began researching the LMS platforms used by other Michigan community colleges and identified three potential providers for evaluation - Blackboard, Canvas, and D2L. In September 2025, the ITC invited those firms to make on-campus presentations of their systems and services. The demonstrations were open in-person and remotely to all faculty and administration. As you can see below, Blackboard did not respond to our RFQ, so they were removed from consideration. Moving forward with the other two firms, the ITC continued with the evaluations that included the live presentations, an opportunity for faculty and staff to use each of the LMS products on a trial basis for two months, and surveys of user feedback and experience. After completing its assessment of the strengths and weaknesses of the different platforms, including functionality, ease of use, vendor support, integration into the Colleague student system, and cost, the ITC recommended D2L Brightspace as the preferred LMS.

The College solicited 10-year cost proposals from Blackboard, Canvas, and D2L. The initial responses appear below.

Vendor	Ten-Year Cost
Blackboard	No Response
Canvas	\$1,779,090.00
D2L	\$2,072,885.65*

*D2L offers a peer review module (called Feedback Fruits) at a ten-year cost of \$240,000.00, which explains some of the price differences above. Unfortunately, Canvas does not provide a peer review module that meets the college's needs. Approximately 300 courses (14.5% of all courses) require the use of a peer review tool; this is one of the reasons D2L was chosen over Canvas.

The current, three-year agreement (7/1/2024 – 6/30/2027) with Open LMS for Moodle has an annual cost of \$169,840.03. We do not know what the annual cost would be if the college were to renew with Open LMS in 2027, but the assumption is it would be much higher than the current rate.

The bid award referenced above was presented for approval at the Board of Trustees meeting on December 15, 2025. During the discussion, the Board expressed concerns regarding a ten-year contractual commitment considering rapidly evolving technologies. As a result, the Board directed Purchasing to request the inclusion of an opt-out provision after five years. This request was subsequently presented to D2L.

In response, D2L proposed a structure consisting of two consecutive five-year agreements that retain certain pricing advantages typically associated with a longer-term contract. This approach provides Henry Ford College with the flexibility to opt out after five years while still securing pricing stability over a ten-year period. The table below outlines the annual pricing under this proposed structure.

	(2) 5-Year Agreements Cost
Year 1	\$207,921.00
Year 2	\$222,351.99
Year 3	\$225,687.28
Year 4	\$229,441.03
Year 5	\$232,882.64
Year 6	\$235,825.19
Year 7	\$239,536.23
Year 8	\$243,129.30
Year 9	\$246,776.23
Year 10	\$250,477.87
TOTAL	\$2,334,028.76

RECOMMENDATION:

The College administration recommends a contract award to D2L for a ten-year agreement, structured as two consecutive 5-year agreements, totaling \$2,334,028.76 for the implementation, hosting, and support of a D2L Brightspace learning management system.

Lori M. Gonko, Ed.D.
Interim President