

**HENRY FORD COLLEGE  
OFFICE OF THE PRESIDENT**

**CONTRACT AWARD**

**SUBJECT:** Steelcase Furniture – BEPD

The Dean of the School of Business, Entrepreneurship, and Professional Development (BEPD) requests a contract for the purchase of furnishings and materials for the upgraded lab in room E-180. This room will house Virtual Reality (VR), Augmented Reality (AR), and Artificial Intelligence (AI) technologies that are essential to prepare students and professionals for the rapidly evolving demands of modern industries. Current infrastructure lacks the adaptable spatial layouts required to run immersive VR/AR simulations and AI-powered applications effectively. Renovations would enable the addition of powerful graphics computers, fast internet connections, interactive screens, and adaptable work areas, making it a place that encourages practical learning, creativity, and teamwork. The modernized space will become a hub for experiential education, career exploration, and skill enhancement, positioning the institution at the forefront of technology-driven skill development.

HFC students need a renovated lab equipped with the infrastructure, tools, and adaptable learning spaces necessary to engage with emerging technologies in AR, AI, and VR, with new flexible and ergonomic furniture that supports a technologically integrated space that is collaborative, accommodates specialized equipment, and enhances the overall hands-on learning experience.

The cost for all furniture, shipping, and installation totals \$109,770.22.


Steelcase Furniture products are used throughout the campus due to their quality, reliability, warranty, and long-term value. Steelcase offers the College exclusive educational discounts through a national contract with the Educational & Institutional (E&I) Cooperative Services and OMNIA Partners. Steelcase designated NBS Commercial Interiors as its exclusive dealer in eastern Michigan to service the College's account. The College requests Board approval for a sole source award.

This purchase will be 100% funded by the Labor, Health and Human Services, and Education Appropriations Community Project Grant.

**RECOMMENDATION:**

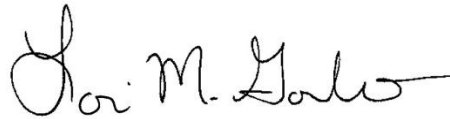
The College administration recommends a contract award to NBS Commercial Interiors for \$109,770.22 for the purchase and installation of Steelcase furniture requested by the

Dean of the School of Business, Entrepreneurship, and Professional Development (BEPD), in accordance with Quote #389424 dated July 28, 2025.

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Kevin R. Howley  
Vice President, Financial Services

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Lori M. Gonko, Ed.D.  
Interim President