

**HENRY FORD COLLEGE
OFFICE OF THE PRESIDENT**

BOARD REPORT

SUBJECT: Proposed Technology Investment Fund Project

Listed below is a summary for a project recommended for funding by the Technology Investment Committee (TIC).

Project Director Division/Department	Nature of Request	Approved Funding
Bridget Smith Botos Academic Affairs	Upgrade AV (Audio-Visual) to enhance or replace existing classroom technology to improve the quality of audio, visual, and interactive learning experiences. This project will include upgrading computers, projectors, document cameras, speakers, and control systems.	\$253,405.56
Victoria Swiencicki Accounting	Install additional 70" Monitor in the back of classroom to accommodate students in the back of the room who cannot see the monitor at the front of the classroom	\$2,038.00
Lauren Wallace Hospitality	The project involves installing a new Toast Point of Sale (POS) system for the Fifty-One O One (5101) Restaurant to replace the outdated system. This upgrade will not only modernize operations but also provide valuable hands-on learning opportunities for students in the Culinary Arts and Hospitality Management program. By working with industry-standard technology, students will gain practical experience in order management, payment processing, and data analysis, better preparing them for careers in the hospitality industry. The new system will enhance their understanding of restaurant operations, improve workflow efficiency, and help them develop essential skills for a competitive job market.	\$9,853.00
Ashley Smith Automotive	We are asking for 35 laptops and 3 charging carts. These carts will stay in the four new automotive labs. These computers will be used for all facets of every class. Including lab work,	\$105,736.83


	<p>connecting to vehicle networks, looking up service information, watching vehicle data in real time and test taking. We want these so students can have a laptop set up at every vehicle station for lab work. Currently we only have about 7 desktop computers which are shared by all 4 labs. This causes issues, one of the main ones being we cannot hook the desktops to the vehicles and students must keep walking back and forth from the vehicles to desktop stations. We also want to start offering students the ability to take state certification test here on campus. These laptops will allow us to add this important aspect easily and securely to all courses.</p>	
<p>Anthony Lai/Jeremy Palmer SOLA</p>	<p>Replace 18 iMac computers in the MTL (F-112) and 1 iMac computer in the Vocal Booth Room (F-137). The current computers being used in these spaces are iMac 2017 models. These machines are now unable to perform key tasks related to current software revisions, and utilize USB-A architecture, which is the industry standard that is supported by current external hardware devices and controllers. New iMac computers only have thunderbolt/USB-C ports available. In order to make these prospective purchases backward-compatible with some of our existing hardware and controllers, the purchase of these machines would require one USB C adapter hub to accompany each iMac (19 in total) until the replacement cycle on hardware and controllers is complete.</p> <p>2) Add flexible swivel-and-tilt wall mount for 12 iMac stations in the MTL including adjustable wall-mounted keyboard trays. 12 of the current iMac computers are mounted to the wall via an inflexible mounting system. The current setup is not effective for educational use, as the monitors are not viewable from the necessary angles. Adding a wall mount system with an arm that allows for tilting and swiveling will allow the iMac to be placed at a viewable level, and adding an adjustable keyboard tray will bring the workstations in line with both ergonomic and industry standards for production and educational spaces.</p>	<p>\$36,862.76</p>
	Total Funds	\$407,897

The Technology Investment Committee held an open meeting on March 28, 2025, to hear presentations from Schools/departments requesting funds. The fund's beginning balance

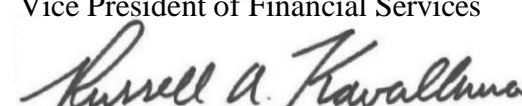
for the Fall 24 meeting was \$450,000. With the holding of 10% in case of overages, there is \$405,000 available for projects. The committee recommended the Proposals for funding. The projects have also been reviewed by College administration which offers its support. The total value of the TIF projects for which the committee is recommending is \$407,897. The infrastructure fund will pick up any overages.

RECOMMENDATION:

The College administration concurs with the Technology Investment Committee and recommends this project be approved for funding by the HFC Board of Trustees.



John S. Satkowski, JD
Vice President of Financial Services



Russell A. Kavalhuna, JD
President

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CONTRACT AWARD

SUBJECT: Building J Chiller Compressor and Breaker Replacement

The Director of Facility Services requests a contract for the labor, materials, equipment, and services necessary to replace a failed chiller compressor and failing primary circuit breaker in Building J. The circuit #1 chiller compressor has suffered an internal catastrophic equipment failure, which has resulted in the machine only providing 50% capacity. Also, the primary breaker on the circuit #2 compressor is failing, causing the circuit #2 compressor to unpredictably shutdown at times and prohibit the circuit from running. To repair this piece of equipment, the project scope requires the contractor to remove and dispose of the failed compressor, failing 400-amp circuit breaker, equipment monitoring sensors, auxiliary equipment, as well as all piping and wiring required to perform the work. The contractor is required to reclaim, store, and reuse or dispose of any refrigerant in conjunction with EPA regulations. The contractor will be required to work with the City of Dearborn and the State of Michigan to meet all necessary code requirements for all electrical, plumbing, HVAC, and structural alterations needed to complete the work. The work will be performed to minimize downtime that would affect students, faculty, and staff.

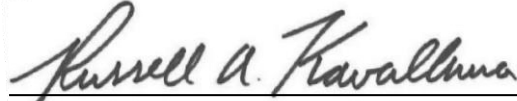
The College's trusted HVAC repair services firm, Thermalnetics, submitted a proposal that totaled \$98,700.00 for the Building J Chiller Compressor and Breaker Replacement. Thermalnetics based its pricing on a contract with OMNIA Partners, Public Sector, a group purchasing organization used by the College. Both the State of Michigan (Act 451 of 1976, Sec.1274.3) and the Board (Administrative Guideline 6320, Paragraph H) encourage the use of cooperative and/or group purchasing agreements.

RECOMMENDATION:

The College administration recommends a contract award to Thermalnetics in the amount of \$98,700.00 for the Building J Chiller Compressor and Breaker Replacement project requested by Facility Services, in accordance with the Thermalnetics Proposal #P02693 dated March 27, 2025.

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John S. Satkowski, JD
Vice President of Financial Services

A handwritten signature in black ink, reading "Russell A. Kavalhuna". The signature is written in a cursive style with a large initial "R".

Russell A. Kavalhuna, JD
President

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CONTRACT AWARD

SUBJECT: Intel Core i7 Computer Systems for Campus Wide PC Replacement.

The Director of Network and IT Infrastructure requests a contract for the purchase of (248) Dell computers and (124) Dell monitors to replace the oldest computers and monitors in academic labs. In October 2025, Microsoft will no longer support Windows 10, and the older PCs on campus will not be able to run the replacement version, Windows 11. This project will also provide updated, faster technology for our students. The quoted Dell PCs and monitors have been tested on campus to ensure the specifications and case sizes are compatible with current HFC technology.

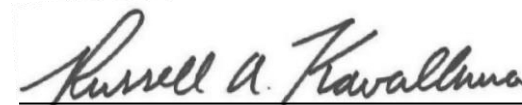
One of the College's trusted technology partners, CDW-G, submitted a proposal that totaled \$299,405.44 for the purchase of 248 Dell computers and 124 Dell monitors. CDW-G based its pricing on a contract with Educational and Institution (E & I) Cooperative Services, a group purchasing organization used by the College. Both the State of Michigan (Act 451 of 1976, Sec.1274.3) and the Board (Administrative Guideline 6320, Paragraph H) encourage the use of cooperative and/or group purchasing agreements.

RECOMMENDATION:

The College administration recommends a contract award to CDW-G in the amount of \$299,405.44 for the purchase of the computers and monitors requested by the Director of Network and IT Infrastructure in accordance with the CDW-G Proposal #PHND852 dated February 18, 2025.



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BID AWARD

SUBJECT: Steelite International Dinnerware
Sealed Bid #23786

The faculty of the School of Business, Entrepreneurship, and Professional Development (BEPD) request a contract for the purchase of new china/dinnerware for the student run restaurant, Fifty-One O One. The current dinnerware has not been updated in over 12 years and is outdated, and broken pieces have not been replaced during that time. Due to the age of the current dinnerware and the lack of breakage replacements, the restaurant cannot currently present matching dinnerware for large events. The new items will be used to execute special events, such as the bi-annual scholarship dinner, and to teach students modern plating techniques, which will help them in the workplace.

Federal Vocational Education Equipment Grant (Perkins) dollars provide 100% of the funds for this purchase.

The College solicited proposals under Sealed Bid #23786. The responses appear below.

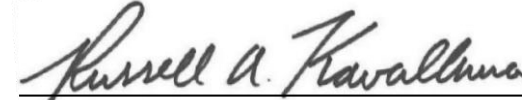
Edward Don & Company	\$67,921.66
Sam Tell & Sons	\$69,349.84
Direct Sales	\$76,980.40
Culinary Depot	\$79,386.02
Lodging Kit Company	\$80,409.84
Chef's Deal	\$80,897.57
Douglas Equipment	\$112,793.52
Central Restaurant Products	No Reply
Cook's Direct	No Reply
Gabriel Group	No Reply
Grainger	No Reply
Great Lakes Hotel supply	No Reply
KaTom Restaurant Supply	No Reply
Stafford Smith	No Bid

RECOMMENDATION:

The College administration recommends a contract award to Edward Don & Company for \$67,921.66 for the purchase of new dinnerware/china for the Fifty-one O One Restaurant, in accordance with the specifications of Sealed Bid #23786.



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Vice President of Financial Services



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BID AWARD

SUBJECT: Audio/Visual Upgrade – Welcome Center Community Rooms
Sealed Bid #23599

The staff of Enrollment Services request the purchase of a contract to upgrade the audio/visual system in the Welcome Center Community Rooms. The Community Rooms at the HFC Welcome Center are designated for meetings, seminars, and conferences. The current system is at least 15 years old and cumbersome to maintain, manage, and use. The new system will equip this space with technology that is both agile and flexible, allowing it to accommodate either one large group across all three rooms or up to three separate meetings simultaneously. The A/V system will also facilitate hybrid programs where both in-person and virtual audiences (as well as remote speakers) can interact in real time.

The College solicited proposals under Sealed Bid #23599. The responses appear below.

Tel Systems (Thalner)	\$128,260.20
CTI	\$209,803.00
SoundCom	\$280,555.00
Bluewater Technologies	No Reply
CDW-G	No Reply
KLA Laboratories	No Reply
Midwest Visual Works	No Reply
Moss Telecommunications	No Reply
National Communications	No Reply
NBS	No Reply
Sound Planning Communications	No Reply

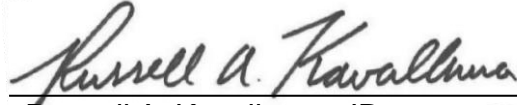
The Technology Investment Fund (TIF) provides 100% of the funds for this purchase.

RECOMMENDATION:

The College administration recommends a contract award to Tel Systems (Thalner) for \$128,260.20 for the renovation of the audio/visual equipment in the Welcome Center Community Rooms, in accordance with the specifications of Sealed Bid #23599.

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John S. Satkowski, JD
Vice President of Financial Services

Handwritten signature of Russell A. Kavalhuna in black ink.

Russell A. Kavalhuna, JD
President