

**HENRY FORD COLLEGE  
OFFICE OF THE PRESIDENT**

**BID AWARD**

**SUBJECT:** Classroom Audio Visual Upgrades  
Sealed Bid #22050

The Director of Academic Services requests a contract for the equipment, materials, labor, and services necessary to design, provide and install new or upgraded audio-visual (AV) systems in nineteen (19) classrooms on Main Campus. The new systems will be installed in three classrooms in Building E (Rooms E-183, E-192 and E-217), one classroom in Building F (Room F-217), seven classrooms in Building G (Rooms G-202, G-209, G-213, G-219, G-241, G-303 and G-311), and eight classrooms in Building K (Rooms K-103, K-142, K-220, K-227, K-312, K-314, K-316 and K-317). Most of the existing AV systems range in age from 5 to 12 years old and do not support lecture-capture, remote, or HyFlex classroom learning technologies.


A grant from the Technology Improvement Fund provides 100% of the funds for this purchase.

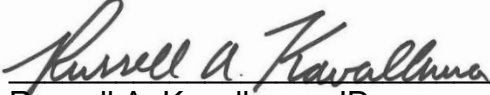
The College invited bid submissions under Sealed Bid #22050. The bid responses appear below.

<b>Bidder</b>	<b>Base Bid</b>
Tekin Integrated Systems	\$219,986.00
Thalner Electronic Labs	277,539.07
Bluewater Technologies	No Bid
NBS	No Bid
Galaxy Next Generation	No Reply
Midwest Visual Works	No Reply
Mvation Worldwide	No Reply
National Communications	No Reply

**RECOMMENDATION:**

The College administration recommends a contract award to Tekin Integrated Systems, Inc. for \$219,986.00 for the Classroom Audio Visual Upgrades project, as requested by Academic Services in accordance with the specifications of Sealed Bid #22050.

  
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John S. Satkowski, JD  
Vice President of Financial Services

  
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Russell A. Kavalhuna, JD  
President

**HENRY FORD COLLEGE  
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**BID AWARD**

**SUBJECT:** Commercial Exhaust Hood Cleaning  
Sealed Bid #22088

The Director of Facility Services requests a contract for the labor, equipment, materials, tools, parts, and services necessary to perform Commercial Exhaust Hood Cleaning in the Culinary Arts and Hospitality Management kitchen (Fifty-One O One Restaurant) and the Food Services kitchen (Skylight Café). The selected contractor shall: 1) professionally clean a total of eight (8) commercial kitchen exhaust hoods and exchange existing hood filters with new filters according to the schedule below and 2) professionally clean all connecting ductwork and fans for each hood once per year.

<b>Exhaust Hood Filter Exchange &amp; Hood Cleaning</b>	<b>Annual Cleanings</b>
Hood #1 – Hospitality, Exchange 17 filters + 1 spacer	2
Hood #2 – Hospitality, Exchange 15 filters + 1 spacer	2
Hood #3 – Hospitality, Exchange 10 filters + 1 spacer	2
Hood #4 – Hospitality, Exchange 15 filters + 1 spacer	26
Hood #5 – Food Services, Exchange 8 filters + 3 spacers	26
Hood #6 – Food Services, Exchange 4 filters + 1 spacer	26
Hood #7 – Hospitality, Exchange 4 filters + 1 spacer	26
Hood #9 – Food Services, Exchange 10 filters + 0 spacers	26

Note: Hood #8 was removed several years ago.

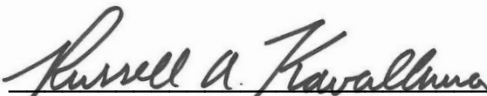
The College invited bid submissions under Sealed Bid #22088. The bid responses appear below. After reviewing the results and interviewing the low bidder, the project team recommends an award to the low, qualified bidder.

<b>Bidder</b>	<b>Base Bid</b>
Michigan Hood Cleaning	\$69,000.00
ISC Hood and Duct Cleaning	79,040.00
HOODZ	No Bid
Sani-Vac Service Inc	No Bid
Acme Ventilation Cleaning	No Reply
Averus	No Reply
Dusty Ducts Inc	No Reply
FilterShine Michigan	No Reply
Service-Tech	No Reply
Servpro	No Reply

**RECOMMENDATION:**

The College administration recommends a contract award to Michigan Hood Cleaning LLC for \$69,000.00 per year for Commercial Exhaust Hood Cleaning services and supplies, as requested by Facility Services in accordance with the specifications of Sealed Bid #22088.

  
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John S. Satkowski, JD  
Vice President of Financial Services

  
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Russell A. Kavalhuna, JD  
President

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**BID AWARD**

**SUBJECT:** Roof Repairs: Building F  
Sealed Bid #22189

The Director of Facility Services requests a contract for the labor, equipment, materials, tools, parts, and services necessary to repair four sections of roof on Building F. The project includes repairs to roof sections 1, 3, 4, and 6 totaling 13,860 sq.ft. that currently leak and could cause damage to the building structure or equipment. These repairs remediate normal wear on flat roofs and can be scheduled immediately upon the contract award.

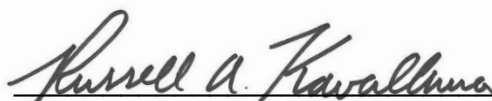
The College invited bid submissions under Sealed Bid #22189 from qualified, Tremco-certified roofing contractors using materials with pricing based on a national, group purchasing contract from OMNIA Partners – Public Sector. The bid responses appear below. After reviewing the results and interviewing the low bidder, the project design team recommends an award to the low, qualified bidder.

<b>Bidder</b>	<b>Base Bid</b>
Lutz Roofing	\$156,286.38
Schreiber Corp	193,456.56
J D Candler Roofing	253,332.00

**RECOMMENDATION:**

The College administration recommends a contract award to Lutz Roofing Company, Inc. for \$156,286.38 for Roof Repairs on Building F, as requested by Facility Services in accordance with the specifications of Sealed Bid #22189.

  
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John S. Satkowski, JD  
Vice President of Financial Services

  
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Russell A. Kavalhuna, JD  
President

**HENRY FORD COLLEGE  
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**BOARD REPORT**

**SUBJECT:** Local Strategic Value Resolution

Historically, the state legislature has appropriated funds to community colleges intended to support the general operations of the College. Generally, the appropriation to each community college has been based on a formula. Since 2006, the funding formula has included certain performance measures. This practice continues for the current fiscal year.

For fiscal year 2022-2023, the Legislature formally approved an overall base increase in funding to community colleges of 3.5% and a one-time increase of 3.5%. The approved legislation includes a formula that allocates any increase to each community college according to categories of performance indicators. The formula allocates 50% of the increase proportionate to the College's appropriation for last fiscal year, 10% based on full-time equated students, 7.5% based on administrative costs, 17.5% based on degrees awarded with certain degrees counting for more, and 15% allocated for local strategic value.

Local strategic value addresses the value the College brings to business and industry in the region and the community the College serves. This measure has been further defined to include three specific sub-categories: economic development and business or industry partnerships; educational partnerships; and community services.

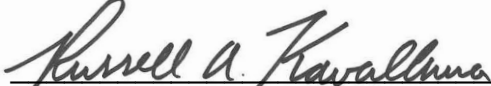
For each sub-category, the legislation lists five relevant best practices. For example, best practices within the sub-category of economic development and business or industry partnerships include active partnerships with local employers and customized on-site training for area companies. Best practices in the educational partnerships sub-category include active partnerships with regional high schools and programs to promote the successful transition to college for traditional age students and for reentering adult students. The community services sub-category includes best practices such as continuing education programs for personal enrichment and professional development as well as community theater, musical ensembles, art galleries, and radio stations.

In order to receive funding under the local strategic value category, community colleges must confirm they meet four of the five best practices listed for each sub-category. The wide range of educational programs and business and industry partnerships at Henry Ford College ensure that HFC readily meets the best practices criteria.

The legislation further requires that the Board of Trustees approve a resolution certifying that the College meets the requirements of local strategic value and submit the resolution

to the state budget director by October 15. With the approval of the Board, the resolution for HFC would be submitted as directed by the legislation.

  
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John S. Satkowski, JD  
Vice President of Financial Services

  
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Russell A. Kavalhuna, JD  
President